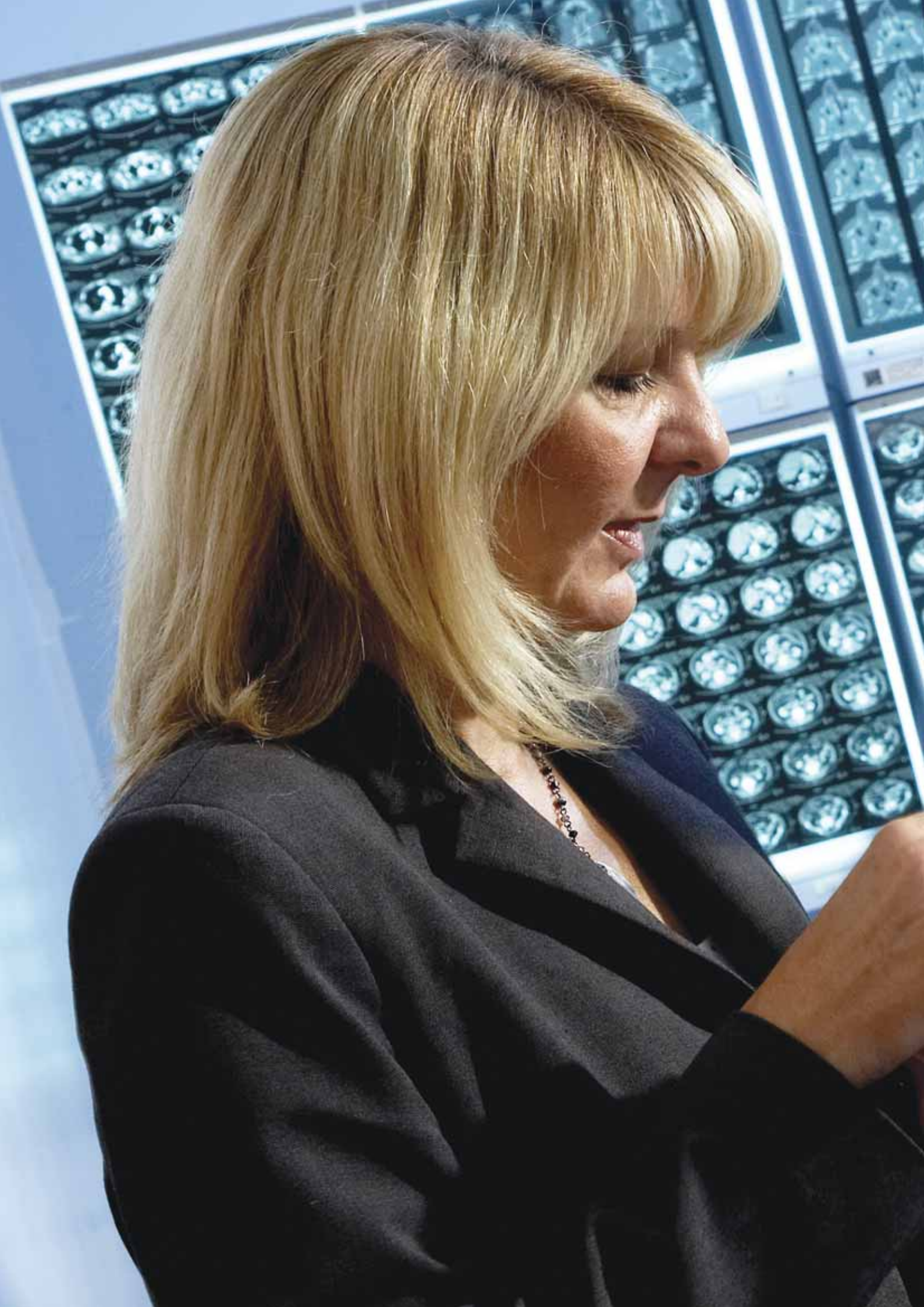
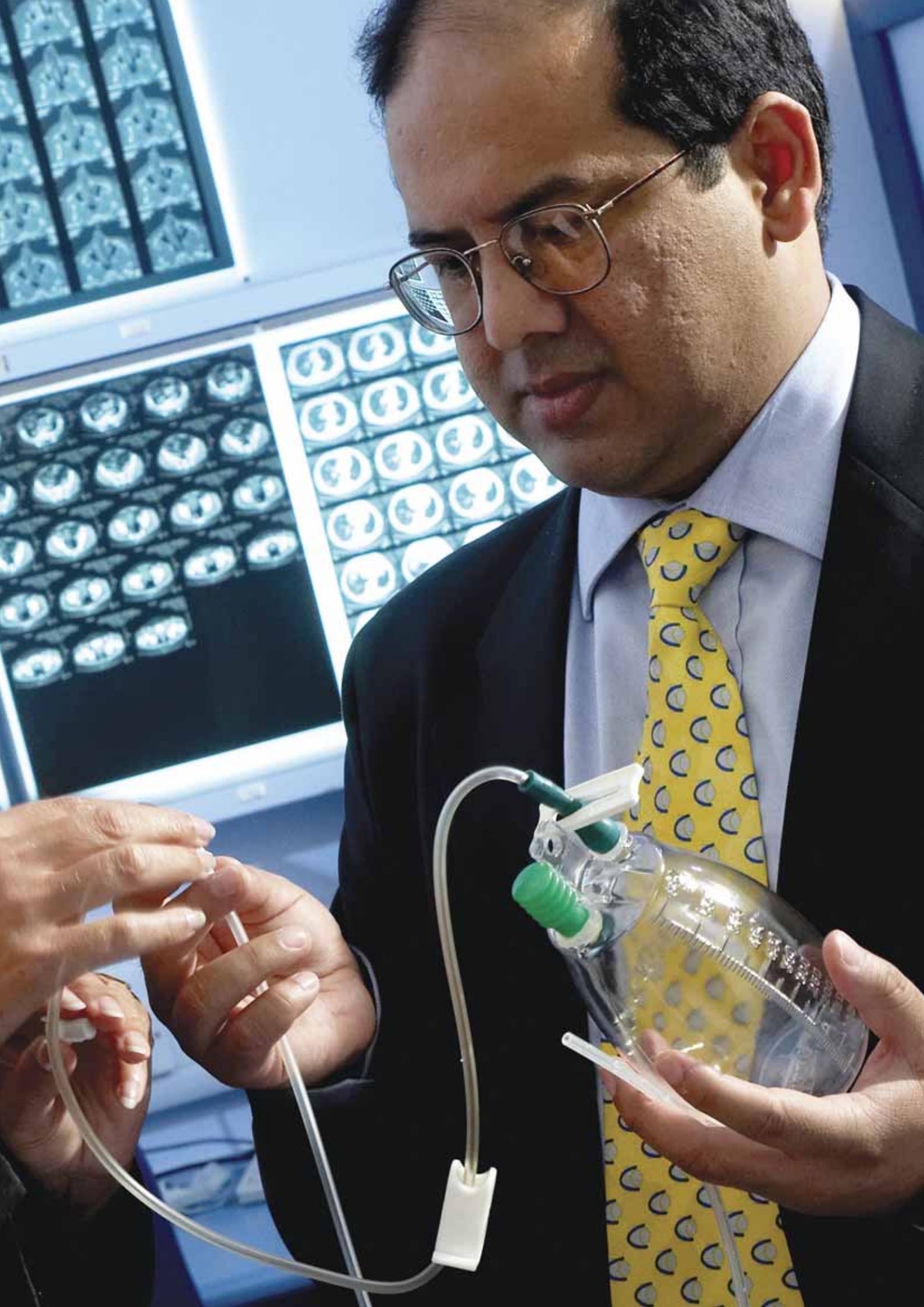


UKMED!CAL





the difference.

UK Medical supplies medical products to the NHS and the private healthcare sector... *but with a difference!*

In our industry, high standards, good quality products and a professional service are the norm. So what's special about UK Medical? For us, being good isn't enough, we aim to excel!

We take time to select products with that added extra. Products that don't just do the job but add value and influence patient care pathways for the better.

Our products offer something different. In the same way, we take time to select our people; people with the right attitude sharing our passion and energy.

At UK Medical there's a real thirst for knowledge and we train above standard industry levels. We put customers and patients first and our people always give that little bit extra in everything they do.

Always aspiring to be better, UK Medical *is* different. We hope it shines through.

It's the attention in detail that makes the difference!



“We take time to select products with that added extra. Products that don't just do the job but add value and influence patient care pathways for the better.”



“We all want to be part of something meaningful and worthwhile – we want to make a difference.”

the people.

People are a design feature of our organisation. With exceptional people you can make a difference and UK Medical people are exceptional because we recruit on attitude as well as ability.

We are a ‘learning organisation’. This means we are passionate about learning and looking for ways to improve. Our Investors in People assessor said that at UK Medical “Commitment to development is unquestioned and demonstrated in practice”. So, once on board, all our employees are trained to the highest level. Training is ongoing and everybody has their own development plan. We encourage them to be part of the team, to get involved.

At UK Medical we never lose sight of the human story at the heart of every request for medical products. We put customers and patients first and are united in wanting to do things well. There’s always a better way and we are constantly looking for it. We all want to be part of something meaningful and worthwhile – we want to make a difference.



INVESTOR IN PEOPLE



“We firmly believe that even products for routine medical procedures can be designed and engineered to be discernibly better.”

the products.

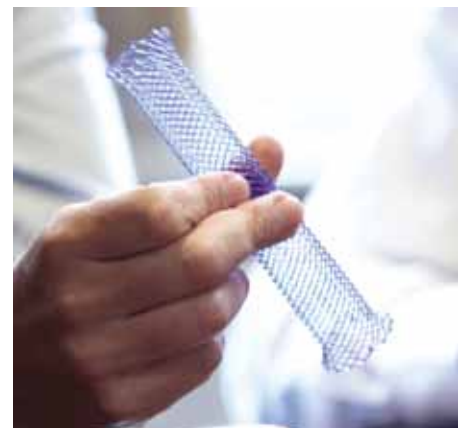
Good medical products are synonymous with good healthcare. Our products stand out from the rest because they ‘add value’.

We’ve carefully selected our portfolio based on stringent criteria to go beyond being simply fit for purpose. We aim to support healthcare professionals in their efforts to improve patient care pathways by shortening procedure times and reducing the length and frequency of hospital stays; and to help patients in the self-management of their conditions.

We specialise in premium quality, interventional, implantable and sophisticated single-use products, covering:

- Biopsy
- Cath Lab
- Drainage
- Obs & Gynae
- Stenting
- Surgery
- Vertebroplasty

We believe that even products for routine medical procedures can be designed and engineered to be discernibly better. Attention to the small details can achieve significant improvements.



“Personal service is at the core of our business and our integrated sales and customer support system is geared to ensure just that.”

the service.

UK Medical’s involvement doesn’t end with product purchase. Helping our customers get the best from our products, for the benefit of their patients, is very important to us. It’s a key part of the UK Medical ‘difference’.

Whatever the product, every customer can expect full training and support in its best use and application. For our people, this often means being on hand during medical procedures or holding training presentations for groups of healthcare professionals. We’ll support our products wherever they are being used - in hospitals, the community, in fact anywhere along the patient care pathway.

In today’s NHS, economic modelling is very important, so we will work with customers to produce business cases. We use objective, evidence-based data to support claims for our products and always work in an open and ethical way.

Personal service is at the core of our business and our integrated sales and customer support system is geared to ensure just that. We value feedback about what we do. We want long-term relationships with our customers and strive to help them get the best from our products for their patients. We will always put the patient first doing whatever it takes, whenever it’s needed.



2003/334





our partners.

We work with suppliers from around the world. We look for open, lasting relationships with professional companies that share our ethos and drive. We take pride in UK Medical as a company that people trust and want to do business with.

We partner the NHS and other healthcare organisations, working with the different purchasing bodies to meet their needs. In conjunction with our suppliers we are closely involved with clinicians helping to support their research into the development of new techniques and products. We also have strong relationships with the medical regulatory bodies. UK Medical is ISO 9001:2000 and Investors in People accredited.

An independent medical distributor for over 20 years, we are a successful business with an impressive track record of sales growth and new product innovation. We see our suppliers as partners in that business. Real partnership makes a difference.



“We take pride in UK Medical as a company that people trust and want to do business with.”



It's the attention in detail that makes the difference. !



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INVESTOR IN PEOPLE

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